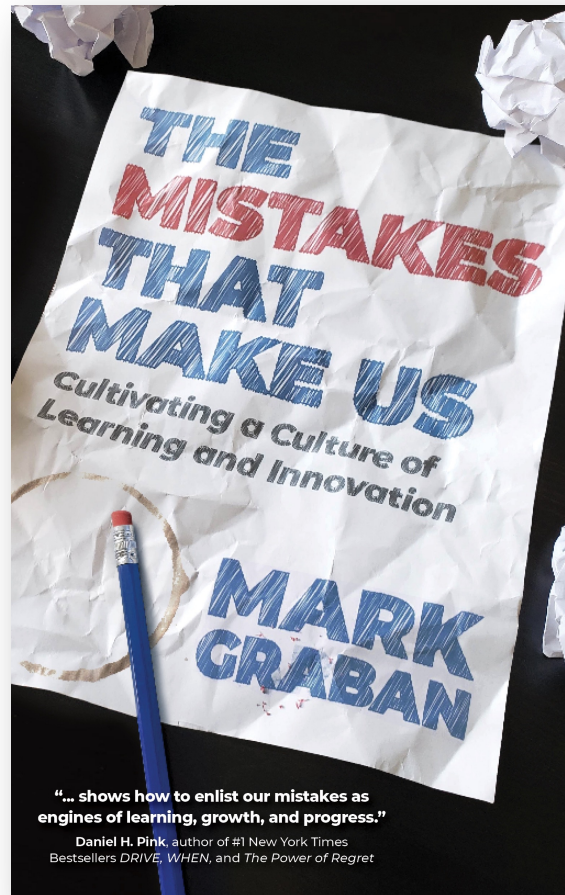


# LEADERSHIP MATTERS

***Cultivating a Culture of Preventing and Learning From Mistakes***



Slides & More: [MarkGraban.com/Villanova2023](https://MarkGraban.com/Villanova2023)

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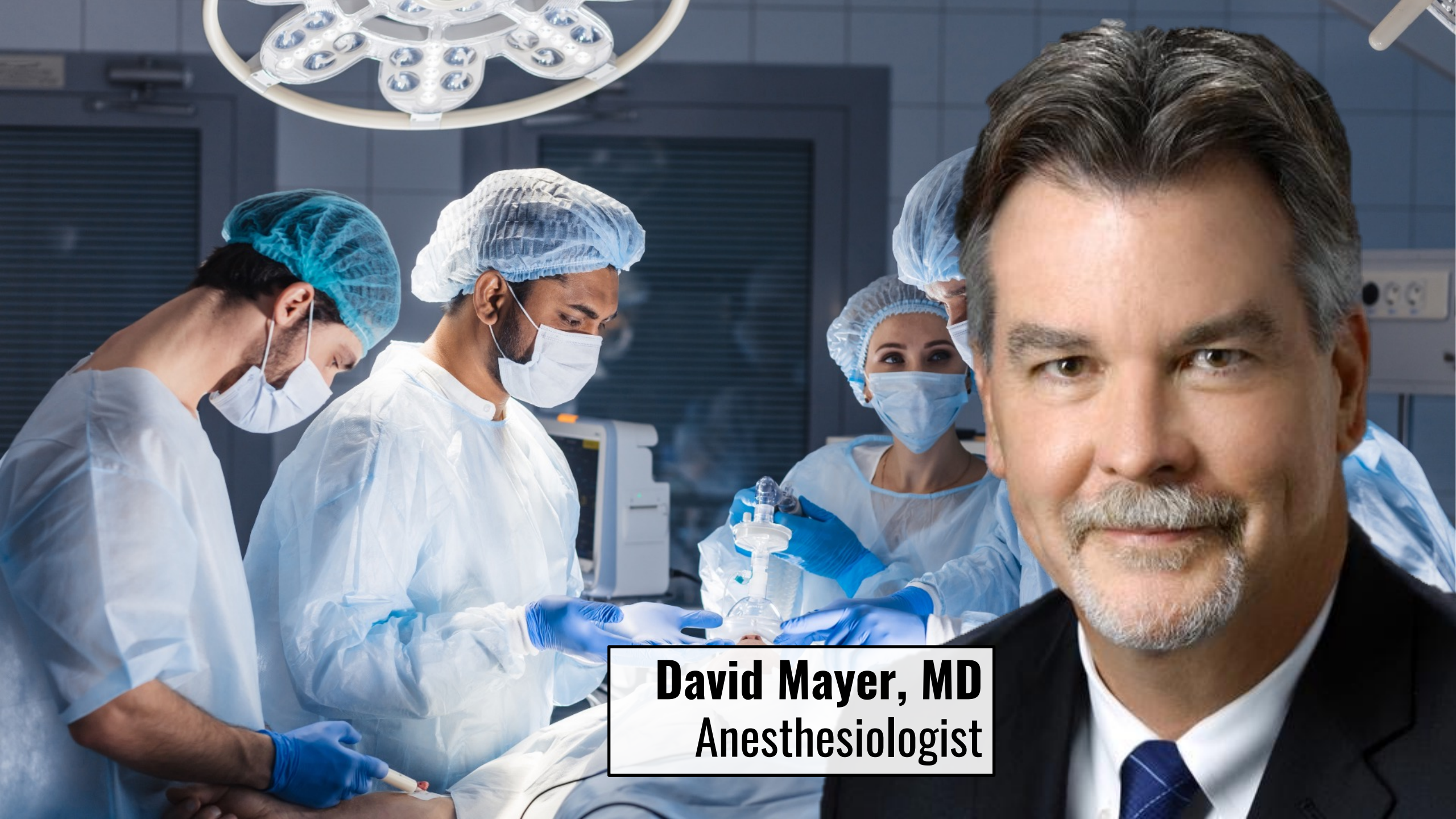
**Culture of Safety**

**Culture of Improvement**

**Culture of Learning from Mistakes**

**Culture of Psychological Safety**





**David Mayer, MD**  
Anesthesiologist



# SAY SOMETHING



## OR

# KEEP QUIET



# WHY?

**Fear** factor

**Futility** factor

WE WANT YOU  
TO SPEAK UP

YOU SHOULD  
FEEL SAFE  
SPEAKING UP



**“IT’S YOUR  
PROFESSIONAL  
OBLIGATION TO  
SPEAK UP”**





Speaking up isn't a matter  
of *character* or *courage*...

Speaking up isn't a matter  
of *character* or *courage*...

it's a function of

**CULTURE**

# What's Required for Speaking Up?

**PSYCHOLOGICAL SAFETY**



**PROBLEM SOLVING**



# What is Psychological Safety?

- “Psychological safety is a **belief** that one will not be punished or humiliated
- for speaking up with
  - ideas
  - questions
  - concerns or
  - mistakes.”

Amy Edmondson  
Harvard Business School  
*The Fearless Organization*



# What is Psychological Safety?

“A culture of  
rewarded  
vulnerability”

Timothy R. Clark  
LeaderFactor

*The 4 Stages of Psychological Safety*



# What is Vulnerability?

EXPOSURE TO  
THE RISK OF  
HARM OR LOSS



# Examples of Vulnerable Acts?

- Speaking up to answer that question is one!
- Is this less vulnerable?



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# Do I Feel Psychologically Safe?





# Does a Team Have Psychological Safety?

EACH.

PERSON.

DECIDES.


# Choose Your Top 3 “Most Vulnerable” Acts at Work

- 1st | Expressing your emotions
- 2nd | Challenging the way things are done
- 3rd | Admitting a mistake
- 4th | Asking for help
- 5th | Doing something new
- 6th | Admitting you don't know
- 7th | Disagreeing with your manager
- 8th | Giving an incorrect answer
- 9th | Being your authentic self
- 10th | Clarifying expectations



# Cultivating Psychological Safety?

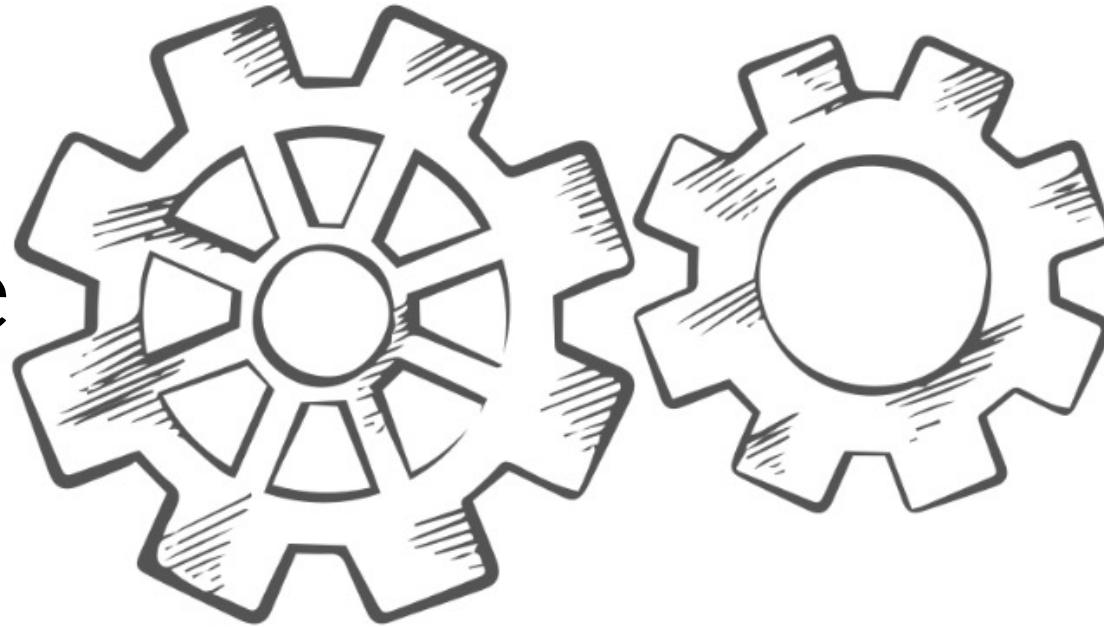
**THIS IS A  
SAFE SPACE**





# You Can Improve Psychological Safety

**Modeling**  
**Vulnerable**  
**Acts**



**Rewarding**  
**Vulnerable**  
**Acts**

“I want to hear the bad news. I want to hear it fast.”

Larry Culp, CEO of General Electric



“The moment of truth:  
Do you shoot the  
messenger, or do you  
listen even if you are  
unhappy?”

Larry Culp, CEO of General Electric

# A Powerful Combination

**PSYCHOLOGICAL SAFETY**



**PROBLEM SOLVING**

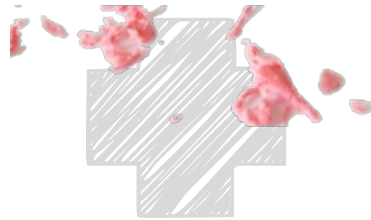


# Use Small Mistakes to Prevent Big Ones

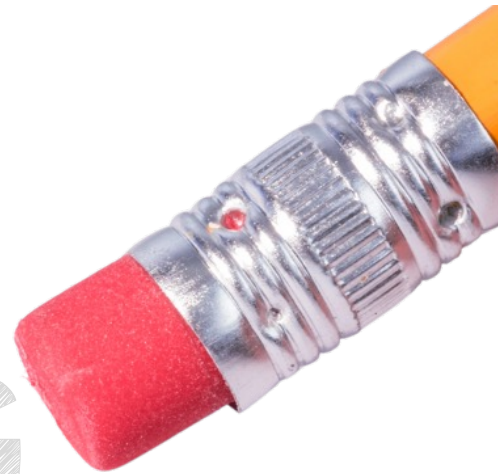


When We Only Have One...

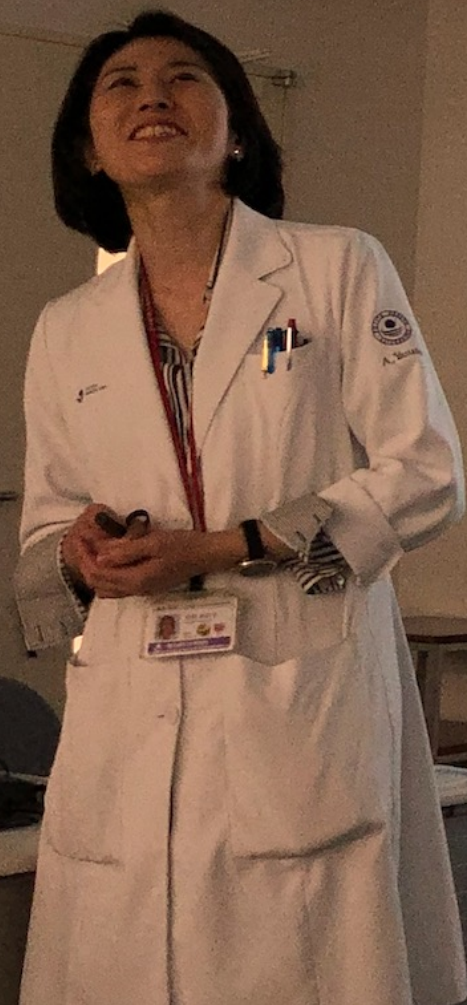
PSYCHOLOGICAL SAFETY



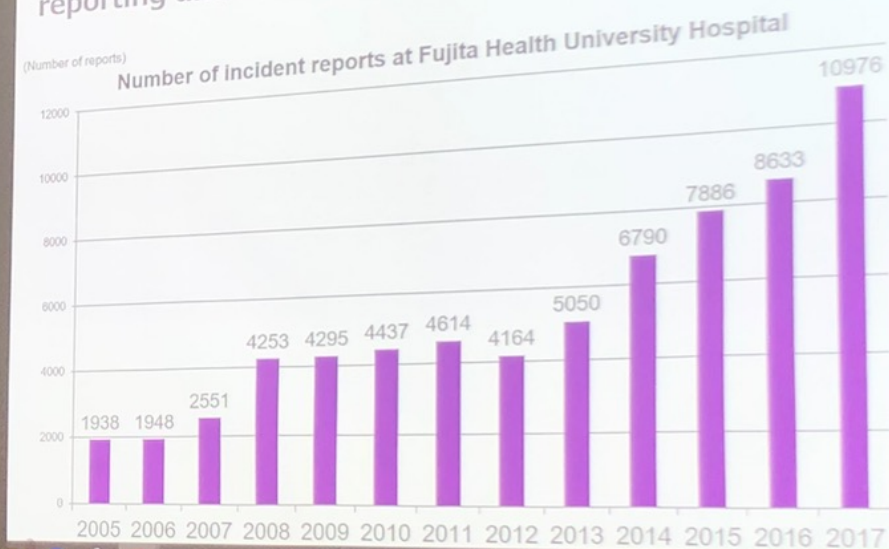
PROBLEM SOLVING



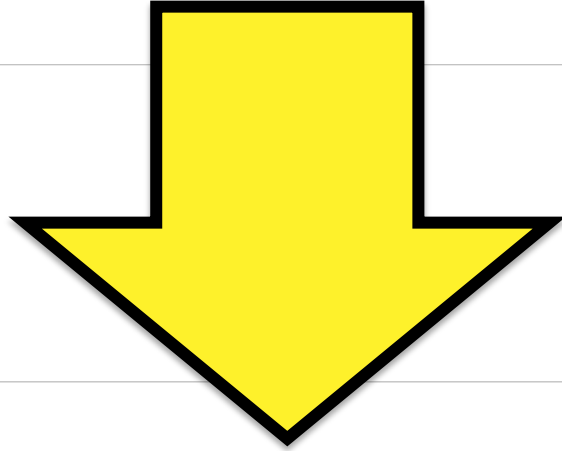




## From information to action; reporting and learning for patient safety



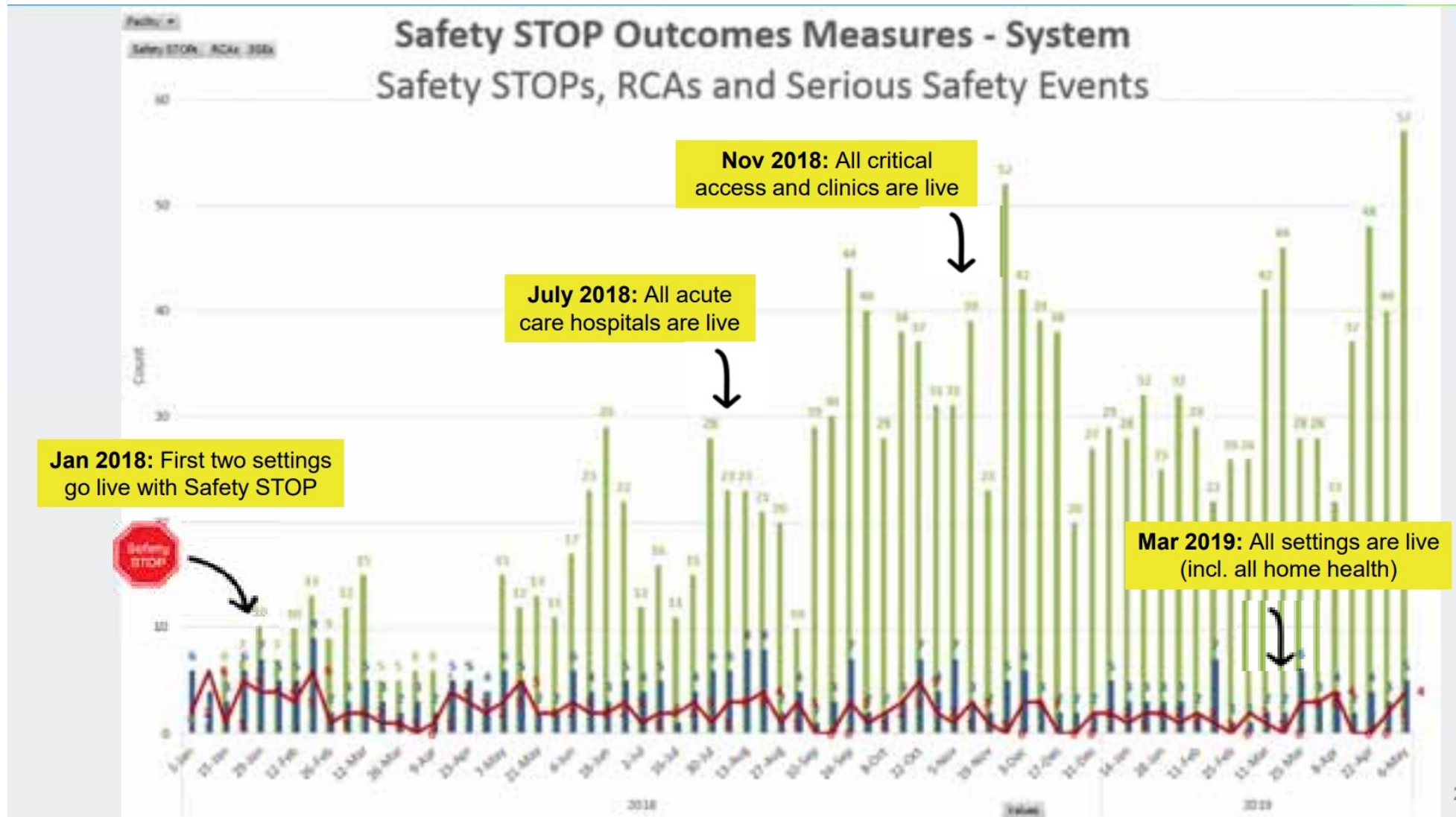
**Fear** factor



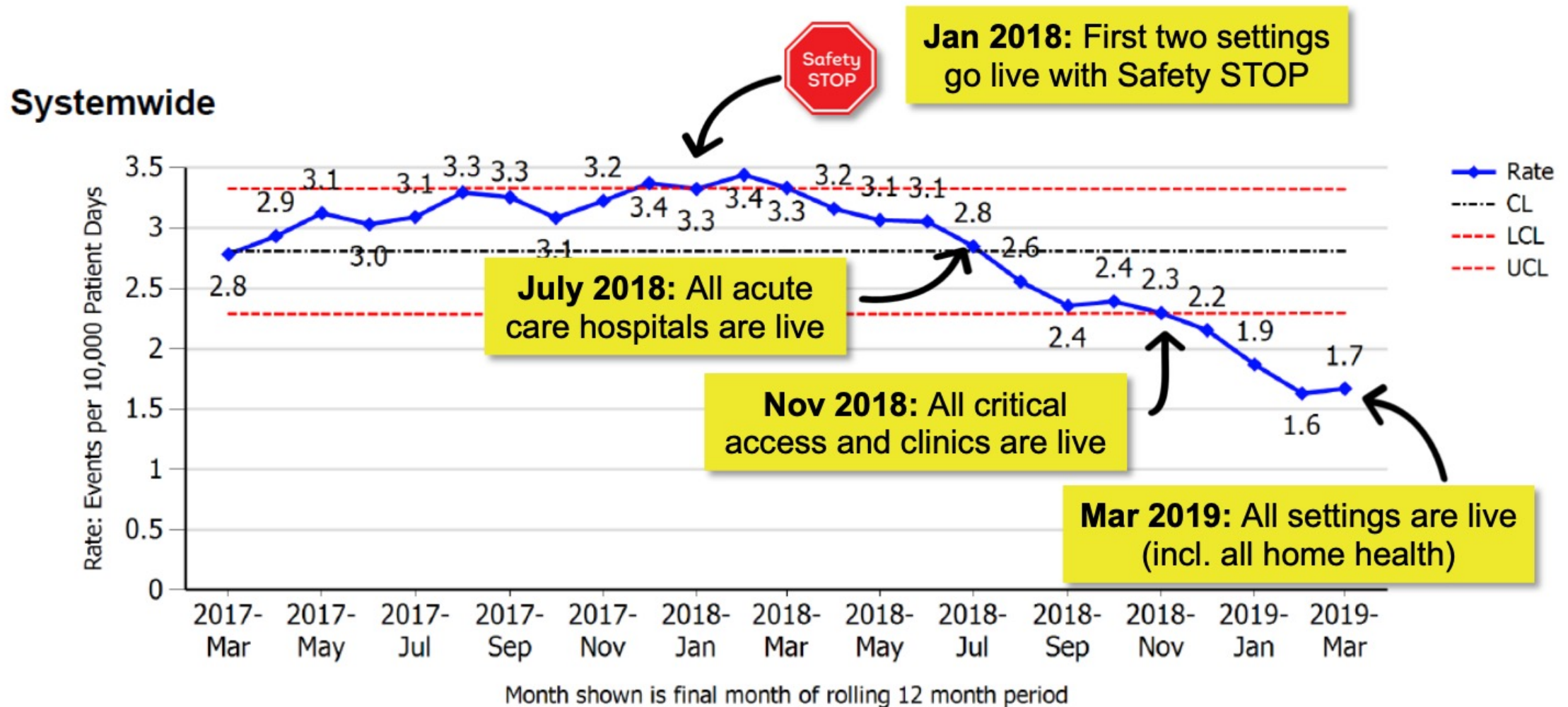
**Futility** factor



# Safety Reports (U.S. Hospital)



# Serious Safety Events (Same Hospital)



# What's Required for C.I.?



PSYCHOLOGICAL SAFETY



PROBLEM SOLVING

# Can We Be Honest Experimentalists?





# Is it Safe to Say?

WE COULD BE **WRONG**

LET'S **TEST** IT AND SEE...

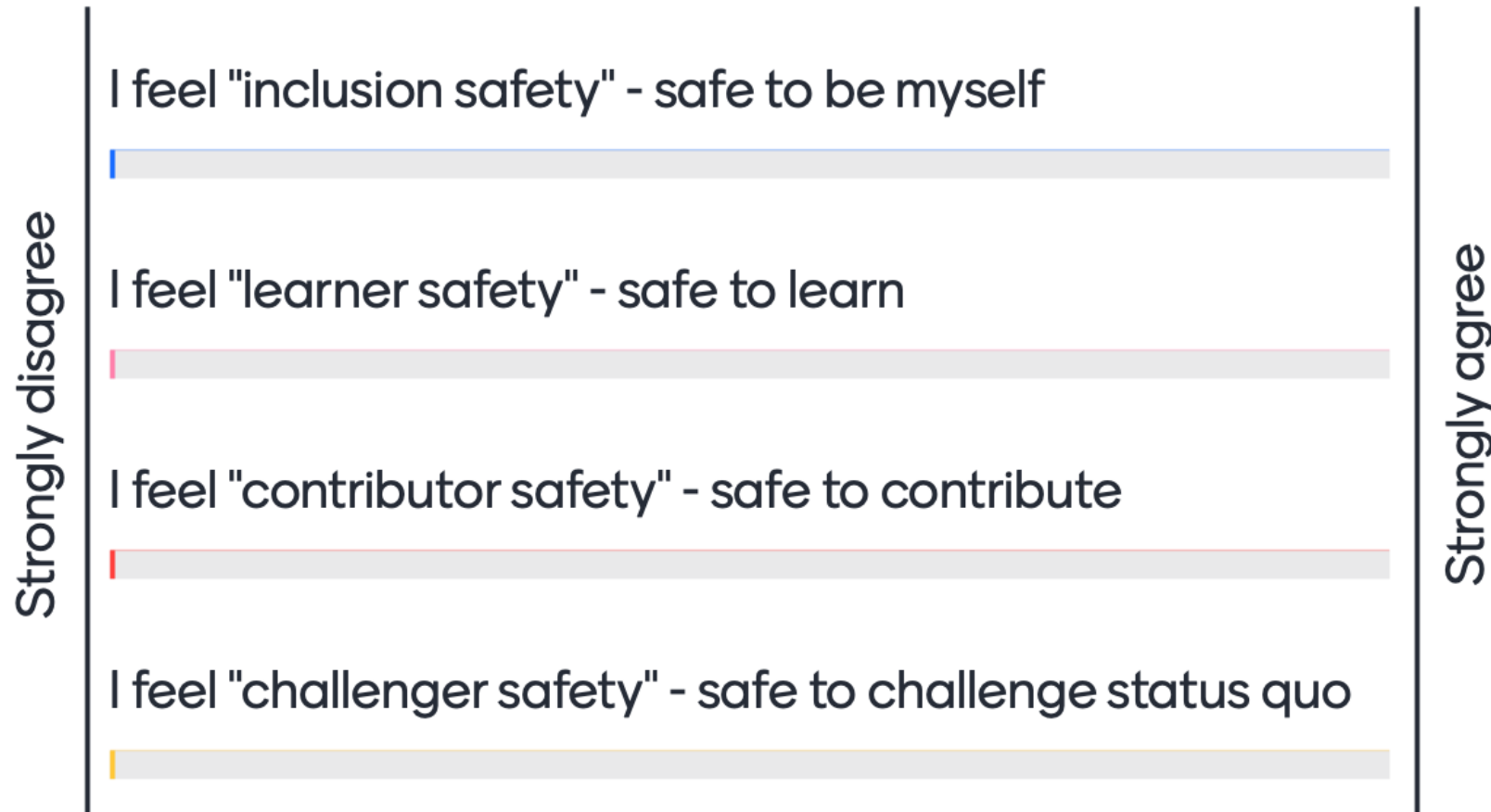
THAT **DIDN'T** WORK AS...

# Teams Progress Through 4 Stages

- 1. **Inclusion** Safety: Can I be my authentic self?
- 2. **Learner** Safety: Can I learn and grow?
- 3. **Contributor** Safety: Can I contribute and create value?
- 4. **Challenger** Safety: Can I be candid about change?

**... all without fear of being embarrassed, marginalized, or punished in some way.**

# How much do you agree, at work?



# 3 Key Actions

1. Model “vulnerable acts”
2. Reward “vulnerable acts”
3. Encourage rigorous problem solving when people speak up



# Thank You!

- **Slides & More:**

<http://www.markgraban.com/Villanova2023>

- **Email:** Mark@MarkGraban.com